## Asset Pricing

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What determines the rates of return / prices of various assets?
 How can risk be measured and priced?

We use the Lucas (1978) fruit tree model.

- > The implications are far more general than the simple model.
- The model forms the basis for the CAPM and the β risk measure.

# The Lucas (1978) Fruit Tree Model

#### Agents:

A single representative household.

Preferences:

$$\max E_0 \sum_{t=0}^{\infty} \beta^t u(c_t)$$

(1)

•  $E_0$  is the expectation as of time t = 0.

# Technology

- This is an endowment economy.
- ▶ There are *K* identical fruit trees.
- Each tree yields  $d_t$  units of consumption goods in period t.
- $d_t$  is random and the same for all trees.
- ► Trees cannot be produced.
- Fruits cannot be stored.

# Technology

The aggregate resource constraint:

$$c_t = K d_t \tag{2}$$

- Assume that *d* is a finite Markov chain with transition matrix  $\pi(d', d)$ .
- An important feature: All uncertainty is **aggregate**.
- There are no opportunities for households to insure each other.
- ▶ This is why we can work with a representative household.

## Markets

- There are markets for fruits and for trees.
- There is also a one period bond, issued by households (in zero net supply).
  - Its purpose is to determine a risk-free interest rate.
- Digression: Why this is a good model...

# Household problem

- The household starts out with bonds  $(b_0)$  and shares  $(k_0)$ .
- At each date, he chooses  $c_t, b_{t+1}, k_{t+1}$ .
- The budget constraint is

$$p_t k_{t+1} + b_{t+1} = R_t b_t + (p_t + d_t) k_t - c_t$$
(3)

#### Notation:

- p: the price of trees. Suppressing dependence on the state.
- $\triangleright$  *R* : the real interest rate on bonds.
- the price of bonds is normalized to 1 (how?).

## Household problem

$$V(k,b,d) = \max u(c) + \beta E V(k',b',d')$$
(4)

#### subject to

$$Rb + (p+d)k - c + pk' - b' = 0$$
(5)

## Household problem

First-order conditions:

$$c : u'(c) = \lambda$$
  

$$k' : \lambda p = EV_k(k', b', d')$$
  

$$b' : \lambda = EV_b(k', b', d')$$

Envelope:

$$V_k = \lambda (p+d)$$
  
 $V_b = \lambda R$ 

## Euler equations

$$u'(c_t) = \beta E_t \{ u'(c_{t+1}) R_{t+1} \}$$
  
=  $\beta E_t \{ u'(c_{t+1}) \underbrace{\frac{p_{t+1} + d_{t+1}}{p_t}}_{R_{t+1}^S} \}$ 

This is very general - holds for any number of assets / for any type of asset.

**Question**: Why doesn't the correlation of asset returns show up anywhere?

## Solution

- A solution consists of state contingent plans {c(d<sup>i</sup>), k(d<sup>i</sup>), b(d<sup>i</sup>)} for all histories d<sup>i</sup>.
- These satisfy:
  - 2 Euler equations
  - 1 budget constraint.
  - $\blacktriangleright$  **b**<sub>0</sub> and **k**<sub>0</sub> given.
  - ► Transversality:  $\lim_{t\to\infty} E_0 \beta^t u'(c_t) [b_t + p_t k_t] = 0.$

## Market clearing

For every history we need: Bonds:

 $b_t = 0$ 

Trees:

 $k_t = K_t$ 

Goods:

 $c_t = K_t d_t$ 

There is no trade in equilibrium!

# Competitive Equilibrium

### A CE consists of:

- 1. an allocation:  $\{c(d^t), b(d^t), k(d^t)\}$ .
- 2. a price system:  $\{p(d^t), R(d^t)\}$

### These satisfy:

- 1. household: 2 Euler equations and 1 budget constraint.
- 2. 3 market clearing conditions.

# Recursive Competitive Equilibrium

Objects:

Solution to the household problem: V(k,b,d) and c(k,b,d),  $k' = \kappa(k,b,d), b' = B(k,b,d).$ 

• Price functions: p(d), R(d).

Equilibrium conditions:

- Household: 4
- Market clearing: 3
- No need for consistency: law of motion of the aggregate state is exogenous.

## Consumption smoothing

The Euler equation implies (for any asset):

$$E_t \left\{ \frac{\beta u'(c_{t+1})}{u'(c_t)} R_{t+1} \right\} = 1$$
 (6)

Define: Marginal rate of substitution:

$$MRS_{t+1} = \beta \, u'(c_{t+1}) / u'(c_t) \tag{7}$$

 $MRS_{t+1}$  is inversely related to consumption growth.

Consumption smoothing With  $u(c) = \frac{c^{1-\sigma}}{1-\sigma}$ :  $u'(c) = c^{-\sigma}$  (8)

$$MRS_{t+1} = \beta (c_{t+1}/c_t)^{-\sigma}$$
(9)

Euler equation:

$$\beta \mathbb{E}_{t} \left\{ (1 + g(c_{t+1}))^{-\sigma} R_{t+1} \right\} = 1$$
(10)

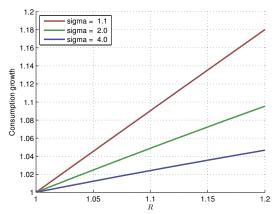
High interest rate

- $\implies$  reward for postponing consumption
- $\implies$  high consumption growth

The coefficient of relative risk aversion ( $\sigma$ ) determines how much consumption growth responds to interest rates.

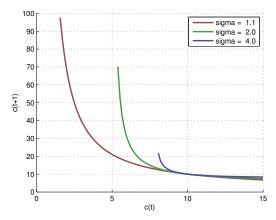
## Consumption smoothing

High  $\sigma$  implies that the household chooses smooth consumption. Illustration for the deterministic case:



## Consumption smoothing

With high  $\sigma$ , marginal utility changes a lot when c changes. The household then keeps c smooth.



# Asset Prices

## Asset pricing implications

- We will now derive the famous Lucas asset pricing equation.
- Define: Rate of return on trees:  $R_{t+1}^S = (p_{t+1} + d_{t+1})/p_t$ .
- Directly from the 2 Euler equations:

$$E_t\left\{\frac{\beta u'(c_{t+1})}{u'(c_t)}R_{t+1}\right\} = E_t\left\{\frac{\beta u'(c_{t+1})}{u'(c_t)}R_{t+1}^S\right\} = 1$$

Or

$$E\{MRS_{t+1}R_{t+1}\} = E\{MRS_{t+1}R_{t+1}^S\} = 1$$
(11)

When does an asset pay a high expected return?

Re-write asset pricing equation using

$$Cov(x,y) = E(xy) - E(x)E(y)$$

as

$$1 = E\{MRS\} E\{R\} + Cov(MRS,R)$$
(12)  
$$E(R) = \frac{1 - Cov(MRS,R)}{E(MRS)}$$
(13)

When do assets pay high returns?

$$\mathbb{E}(R) = \frac{1 - Cov(MRS, R)}{\mathbb{E}(MRS)}$$
(14)

Take a "safe" asset with fixed R.

- Cov(MRS,R) = 0
- $\blacktriangleright \mathbb{E}(R) = 1/\mathbb{E}(MRS).$
- If Cov(MRS, R) < 0: the asset pays higher return than the safe asset</p>

a risk premium

- If Cov(MRS, R) > 0: the asset pays lower return than the safe asset
  - important point: an asset return can have lots of volatility, but pay a lower return than a t-bill
  - examples?

When do assets pay high returns?

High returns require low / negative Cov(MRS, R). Example: log utility

▶ u'(c) = 1/c

•  $MRS = \beta u'(c_{t+1})/u'(c_t) = \beta c_t/c_{t+1}.$ 

High MRS means low consumption growth.

### Key implication

Assets are risky if their returns are positively correlated with consumption growth.

Then they have high expected returns.

Note: Uncertainty about R by itself is not priced.

 Only the part that is correlated with consumption growth is priced.

## Intuition

- Imagine there are good times (high c) and bad times (low c).
- There are 2 assets: A pays dividends in good times, B pays in bad times.
- The value of the dividend is u'(c).
- Assets that pay in good times are not valuable: u'(c) is low.
- Assets that pay in bad times provide insurance they are valuable (have low expected returns).

# Risk (premia)

▶ The "risk free" assets has expected return

$$E(R_f) = \frac{1}{E(MRS)}$$
(15)

► A "risky" asset has expected return

$$E(R) = \frac{1 - Cov(MRS, R)}{E(MRS)}$$
(16)

$$E(R) - E(R_f) = -\frac{Cov(MRS, R)}{E(MRS)}$$
(17)

- This defines what risk means: covariance with consumption growth.
- Note that risk can be negative (insurance).

# The Equity Premium Puzzle

- Mehra and Prescott (1985): Asset return data pose a puzzle for the theory.
- The equity premium is "high" (6-7% p.a.)
- The cov of c growth and  $R_s$  is low.
  - The reason: Consumption is very smooth.

# The Equity Premium Puzzle

TABLE 1 Summary Statistics United States Annual Data, 1889–1978
Sample Means

		Sample Means	
$\mathbf{R}_t^s$		0.070	
$\mathbf{R}_t^b$		0.010	
$C_t/C_{t-1}$		0.018	
	Sam	ple Variance-Cov	ariance
	$\mathbf{R}_t^s$	$\mathbf{R}_{t}^{b}$	$C_t/C_{t-1}$
$\mathbf{R}_t^s$	0.0274	0.00104	0.00219
$\mathbf{R}^b_t$	0.00104	0.00308	-0.000193
$C_t/C_{t-1}$	0.00219	-0.000193	0.00127

# The Equity Premium Puzzle

A back-of-the envelope calculation with CRRA utility:

$$EP = -\frac{Cov\left(\beta \left[c_{t+1}/c_t\right]^{-\sigma}, R_s\right)}{E\left\{\beta \left[c_{t+1}/c_t\right]^{-\sigma}\right\}}$$
(18)

Take log utility:  $\sigma = 1$ .

- $Cov(MRS, R_s) \simeq -0.0022.$
- $\blacktriangleright E(MRS) \simeq 1.$
- $\blacktriangleright$  EP  $\simeq 0.2\%$ .
- Replicating the observed equity premium requires very high risk aversion (σ = 40).

## How severe is the puzzle?

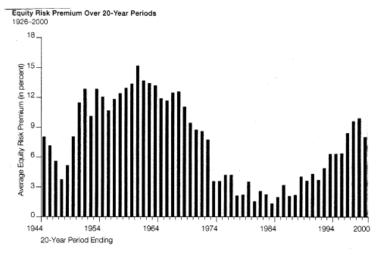
#### Investors forego very large returns.

Table 3           Terminal value of \$1 invested in Stocks and Bonds								
	Real	Nominal	Real	Nominal				
1802-1997	\$558,945	\$7,470,000	\$276	\$3,679				
1926-2000	\$266.47	\$2,586.52	\$1.71	\$16.56				

#### Source: Mehra and Prescott (2003)

# Long holding periods

Over 20 year holding periods: stocks dominate bonds.



Source: Mehra and Prescott (2003)

# Why do we care?

The EP puzzle shows that we do not understand

- 1. what households view as "risky"
- 2. why households place a high value on smooth consumption
- This has implications for:
  - 1. The welfare costs of business cycles
    - They are very low in standard models.
  - 2. Stock price volatility.
    - Standard models fail to explain it (see below).

## How to resolve the puzzle

Proposed explanations include:

1. Habit formation:  $u(c_t, c_{t-1}) = \frac{[c_t - \gamma c_{t-1}]^{1-\sigma}}{1-\sigma}$ .

lmplies high risk aversion when  $c_t$  is close to  $c_{t-1}$ .

- 2. Heterogeneous agents
  - Implicit in the standard model: all idiosyncratic risk is perfectly insured.
- 3. Borrowing constraints
  - The young should hold stocks (long horizon), but cannot.
  - The old receive mostly capital income and find stocks risky.
- 4. Taxes / regulations (McGrattan and Prescott, 2000)
  - The runup in stock prices since the 1960s stems from lower dividend taxes & laws permitting institutional investors to hold equity.

Now we derive the famous "beta" measure of risk.

Suppose asset m (the market) is perfectly correlated with marginal utility:

$$u'(c_{t+1}) = -\gamma R_{m,t+1}$$
(19)

The market's expected return is

$$E R_m - R = -\frac{Cov(MRS, R_m)}{E(MRS)}$$
(20)

Now we relate the covariance term to marginal utility:

$$Cov(MRS, R_m) = Cov\left(\frac{\beta u'(c_{t+1})}{u'(c_t)}, R_{m,t+1}\right) = \beta \frac{Cov(u'(c_{t+1}), R_{m,t+1})}{u'(c_t)}$$
$$E(MRS) = \beta \frac{E(u'(c_{t+1}))}{u'(c_t)}$$

Therefore:

$$E(R_m) - R = -\frac{Cov(u'(c_{t+1}), R_{m,t+1})}{E u'(c_{t+1})} = \frac{\gamma Var(R_{m,t+1})}{E u'(c_{t+1})}$$

For any asset *i*:

$$E R_{i} - R = -\frac{Cov(u'(c_{t+1}), R_{i})}{E u'(c_{t+1})} = \frac{\gamma Cov(R_{m}, R_{i})}{E u'(c_{t+1})}$$

Take the ratio for assets i and m:

$$\beta_{i} = \frac{\mathbb{E}R_{i} - R}{\mathbb{E}R_{m} - R} = \frac{Cov(R_{m}, R_{i})}{Var(R_{m})}$$
(21)

Note:  $\beta_i$  is the coefficient of regressing  $R_i$  on  $R_m$  using OLS. This is the famous **CAPM** asset pricing equation.

• The risk premium for asset *i* depends on:

it's beta (essentially the correlation with the market)

- the market price of risk:  $E R_m R$ .
- A stock's beta can be estimated from data on past returns of the stock (*R<sub>i</sub>*) and the market (using a broad stock index).

#### Betas are used to

- Measure the risk of an asset.
- Calculate the required rate of return for investment projects.
- Evaluation of mutual fund managers.

CAPM prediction:

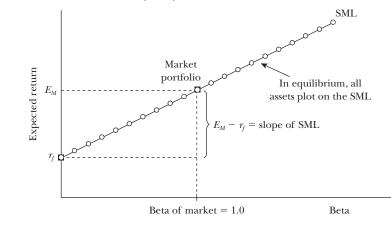
$$\mathbb{E}R_{i} = (1 - \beta_{i})R + \beta_{i}\mathbb{E}R_{m}$$

$$= R + \beta_{i}\mathbb{E}\{R_{m} - R\}$$
(22)
(23)

If we plot expected returns against  $\beta$ s, we should get a straight line. This is called the **securities market line** (SML)

#### Securities market line

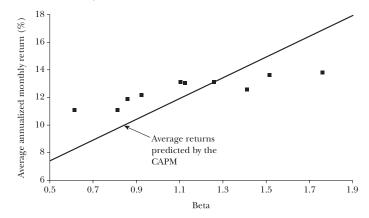
The Securities Market Line (SML)



Source: Perold (2004)

#### Securities market line: Evidence

Average Annualized Monthly Return versus Beta for Value Weight Portfolios Formed on Prior Beta, 1928–2003



Source: Fama (2004)

Stocks with higher  $\beta$ s have higher expected returns, but the relationship is flatter than predicted.

Again: we don't understand how investors value / measure risk.

▶ a fundamental problem.

Oddly,  $\beta$  remains popular, even though it does not work in the data.

We show that the asset price equals the present discounted value of dividends  $% \left( {{{\mathbf{r}}_{\mathrm{s}}}} \right)$ 

$$p_t = \mathbb{E}_t \sum_{j=1}^{\infty} d_{t+j} MRS(t, t+j)$$
(24)

The discount factor is the MRS, called the **stochastic discount factor**.

# Solving for the asset price

Start from the Euler equation:

$$u'(c_t) = \beta E_t \left\{ u'(c_{t+1}) \frac{p_{t+1} + d_{t+1}}{p_t} \right\}$$
(25)

Solve for the price:

$$p_{t} = E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} \left( p_{t+1} + d_{t+1} \right) \right\}$$
(26)

Replace  $p_{t+1}$  with (26) shifted to t + 1:

$$p_{t} = E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} d_{t+1} \right\} + E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} E_{t+1} \left[ \frac{\beta u'(c_{t+2})}{u'(c_{t+1})} \right] (p_{t+2} + d_{t+2}) \right\}$$
(27)

### Solving for the asset price

The law of iterated expectations:

$$E_t \{ E_{t+1}(x) \} = E_t(x)$$
(28)

Eliminate the  $E_{t+1}$ :

$$p_{t} = E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} d_{t+1} \right\} + E_{t} \left\{ \frac{\beta^{2} u'(c_{t+2})}{u'(c_{t})} \left( p_{t+2} + d_{t+2} \right) \right\}$$
(29)

Iterate forward for T periods:

$$p_{t} = E_{t} \left\{ \sum_{j=1}^{T} \frac{\beta^{j} u'(c_{t+j})}{u'(c_{t})} d_{t+j} \right\}$$
(30)  
+ $E_{t} \left\{ \frac{\beta^{T} u'(c_{t+T})}{u'(c_{t})} p_{t+T} \right\}$ (31)

# Solving for the asset price

Impose that the last term vanishes in the limit:

$$p_{t} = E_{t} \left\{ \sum_{j=1}^{\infty} \frac{\beta^{j} u'(c_{t+j})}{u'(c_{t})} d_{t+j} \right\}$$
(32)

- There is no good reason for this assumption!
- We will see later: other prices solve the asset pricing equation (bubbles)

The asset price equals the **discounted present value of dividends**.

The stochastic **discount factor** is the marginal rate of substitution.

# Example: Log Utility

In the Lucas model, assume:  $u(c) = \ln(c)$ . K = 1. In equilibrium:  $c_t = d_t$ .  $MRS_{t+1} = \frac{\beta \ u'(c_{t+1})}{u'(c_t)} = \frac{\beta \ d_t}{d_{t+1}}$ . The asset pricing equation becomes

$$p_t = E_t \left\{ \sum_{j=1}^{\infty} \frac{\beta^j d_t}{d_{t+j}} d_{t+j} \right\}$$
$$= d_t \frac{\beta}{1-\beta}$$

## Example: Periodic dividends

In the Lucas model, assume:

- Utility is  $u(c) = c^{1-\sigma}/(1-\sigma)$ .
- $d_t$  alternates between  $d^H$  and  $d^L$ .

Asset pricing equation:

$$p_{t} = \sum_{\sigma} \beta^{j} (d_{t}/d_{t+j})^{\sigma} d_{t+j}$$

$$= d_{t}^{\sigma} \sum_{\sigma} \beta^{j} d_{t+j}^{1-\sigma}$$
(33)

On good days,  $p_t$  is pulled up by low u'(c'), but is pushed down by low  $d_{t+1}$ .

## The Excess Volatility Puzzle

Consider a stock with dividend process  $d_t$ . Its price is given by

$$p_{t} = E_{t} \left\{ \sum_{j=1}^{\infty} \frac{\beta^{j} u'(c_{t+j})}{u'(c_{t})} d_{t+j} \right\}$$
(34)

In the data:

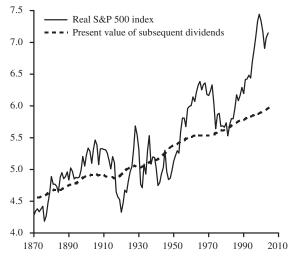
- Dividends are very smooth (a goal of company policy).
- Stock prices are much more volatile than dividends.

But in the theory: stock prices should be the **average** of future dividends and thus **smoother** than dividends.

This is the flip-side of the Equity Premium Puzzle. See Shiller (1981)

# **Excess Volatility**





Source: FRSBSF Economic Letter Nov 2007

### **Bubbles**

- Recall how the asset pricing formula is derived:
- ▶ We iterate forward on the asset pricing Euler equation

$$p_{t} = E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} \left( p_{t+1} + d_{t+1} \right) \right\}$$
(35)

- We assume that the  $p_{t+1}$  term vanishes in the limit.
- What if it does not vanish?
- Then any (current) asset price can satisfy the asset pricing equation.
- The deviation between p<sub>t</sub> and the fundamental price from (35) is called a bubble.
- It is purely a self-fulfilling expectation.

# Bubbles: Example

- Consider an asset that pays no dividends.
- Its fundamental price is 0.
- Assume that the MRS is constant at  $\frac{\beta u'(c_{t+1})}{u'(c_1)} = 1$ .
- The the asset pricing equation is

$$p_t = E_t p_{t+1} \tag{36}$$

- One price process that satisfies this: p doubles with probability 1/2 and drops to 0 otherwise.
- This satisfies (36) for any  $p_t$ .
- Bubbles are a possible explanation for asset price volatility.
- Note that the bubble does not offer any excess return opportunities.

# Reading

- Romer (2011), ch. 7.5
- Ljungqvist and Sargent (2004), ch. 7.
- On the equity premium puzzle: Mehra and Prescott (1985, 2003)

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