# Asset Pricing

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Econ720

November 7, 2024

### **Topics**

- 1. What determines the rates of return / prices of various assets?
- 2. How can risk be measured and priced?

We use the Lucas (1978) fruit tree model.

- ▶ The implications are far more general than the simple model.
- The model forms the basis for the CAPM and the  $\beta$  risk measure.

# 2. The Lucas (1978) Fruit Tree Model

### Demographics:

► A single representative household.

### Preferences:

$$\max E_0 \sum_{t=0}^{\infty} \beta^t u(c_t) \tag{1}$$

 $E_0$  is the expectation as of time t = 0.

### Technology

- ► This is an endowment economy.
- ▶ There are *K* identical fruit trees.
- **Each** tree yields  $d_t$  units of consumption goods in period t.
- $\triangleright$  d<sub>t</sub> is random and the same for all trees.
- ► Trees cannot be produced.
- Fruits cannot be stored.

### Technology

► The aggregate resource constraint:

$$c_t = Kd_t \tag{2}$$

- Assume that d is a finite Markov chain with transition matrix  $\pi(d',d)$ .
- An important feature: All uncertainty is **aggregate**.
- ► There are no opportunities for households to insure each other.
- This is why we can work with a representative household.

### Markets

- There are markets for fruits and for trees.
- There is also a one period bond, issued by households (in zero net supply).
  - ▶ Its purpose is to determine a risk-free interest rate.
- Digression: Why this is a good model...

### 2.1. Household problem

- ▶ The household starts out with bonds  $(b_0)$  and shares  $(k_0)$ .
- At each date, he chooses  $c_t, b_{t+1}, k_{t+1}$ .
- ► The **budget constraint** is

$$p_t k_{t+1} + b_{t+1} = R_t b_t + (p_t + d_t) k_t - c_t$$
 (3)

- Notation:
  - p: the price of trees. Suppressing dependence on the state.
  - $\triangleright$  R: the real interest rate on bonds.
  - the price of bonds is normalized to 1 (how?).

### Household problem

$$V(k,b,d) = \max u(c) + \beta EV(k',b',d')$$
(4)

subject to

$$Rb + (p+d)k - c + pk' - b' = 0$$
 (5)

# Household problem

#### First-order conditions:

$$c: u'(c) = \lambda$$

$$k'$$
:  $\lambda p = EV_k(k', b', d')$ 

$$b'$$
 :  $\lambda = EV_b(k', b', d')$ 

### Envelope:

$$V_k = \lambda (p+d)$$

$$V_b = \lambda R$$

### Euler equations

$$u'(c_t) = \beta E_t \{ u'(c_{t+1}) R_{t+1} \}$$

$$= \beta E_t \{ u'(c_{t+1}) \underbrace{\frac{p_{t+1} + d_{t+1}}{p_t}}_{R_{t+1}^S} \}$$

This is very general - holds for any number of assets / for any type of asset.

**Question**: Why doesn't the correlation of asset returns show up anywhere?

### Solution

- A solution consists of state contingent plans  $\{c(d^t), k(d^t), b(d^t)\}$  for all histories  $d^t$ .
- ► These satisfy:
  - 2 Euler equations
  - ▶ 1 budget constraint.
  - $\triangleright$   $b_0$  and  $k_0$  given.
  - ► Transversality:  $\lim_{t\to\infty} E_0 \beta^t u'(c_t) [b_t + p_t k_t] = 0.$

# 2.2. Equilibrium: Market clearing

For every history we need:

Bonds:

$$b_t = 0$$

Trees:

$$k_t = K_t$$

Goods:

$$c_t = K_t d_t$$

There is no trade in equilibrium!

### Competitive Equilibrium

- A CE consists of:
  - 1. an allocation:  $\{c(d^t), b(d^t), k(d^t)\}.$
  - 2. a price system:  $\{p(d^t), R(d^t)\}$
- ► These satisfy:
  - 1. household: 2 Euler equations and 1 budget constraint.
  - 2. 3 market clearing conditions.

# Recursive Competitive Equilibrium

### Objects:

- Solution to the household problem: V(k,b,d) and c(k,b,d),  $k' = \kappa(k,b,d)$ , b' = B(k,b,d).
- ▶ Price functions: p(d), R(d).

### Equilibrium conditions:

- ► Household: 4
- ► Market clearing: 3
- No need for consistency: law of motion of the aggregate state is exogenous.

# 2.3. Consumption smoothing

The Euler equation implies (for any asset):

$$E_t \left\{ \frac{\beta u'(c_{t+1})}{u'(c_t)} R_{t+1} \right\} = 1 \tag{6}$$

Define: Marginal rate of substitution:

$$MRS_{t+1} = \beta u'(c_{t+1})/u'(c_t)$$
 (7)

 $MRS_{t+1}$  is inversely related to consumption growth.

# Consumption smoothing

With 
$$u(c) = \frac{c^{1-\sigma}}{1-\sigma}$$
:

$$u'(c) = c^{-\sigma} \tag{8}$$

$$u'(c) = c^{-\sigma}$$
 (8)  
 $MRS_{t+1} = \beta (c_{t+1}/c_t)^{-\sigma}$  (9)

Euler equation:

$$\beta \mathbb{E}_{t} \left\{ (1 + g(c_{t+1}))^{-\sigma} R_{t+1} \right\} = 1$$
 (10)

High interest rate

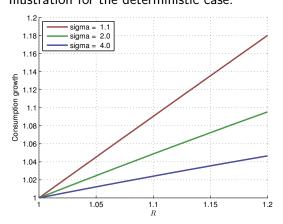
⇒ reward for postponing consumption

⇒ high consumption growth

The coefficient of relative risk aversion  $(\sigma)$  determines how much consumption growth responds to interest rates.

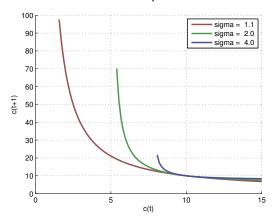
### Consumption smoothing

High  $\sigma$  implies that the household chooses smooth consumption. Illustration for the deterministic case:



### Consumption smoothing

With high  $\sigma$ , marginal utility changes a lot when c changes. The household then keeps c smooth.



# 3. Asset Prices

### Asset pricing implications

- We will now derive the famous Lucas asset pricing equation.
- ▶ Define: Rate of return on trees:  $R_{t+1}^S = (p_{t+1} + d_{t+1})/p_t$ .
- ▶ Directly from the 2 Euler equations:

$$E_{t}\left\{\frac{\beta u'(c_{t+1})}{u'(c_{t})}R_{t+1}\right\} = E_{t}\left\{\frac{\beta u'(c_{t+1})}{u'(c_{t})}R_{t+1}^{S}\right\} = 1$$

▶ Or

$$E\{MRS_{t+1}R_{t+1}\} = E\{MRS_{t+1}R_{t+1}^S\} = 1$$
 (11)

# When does an asset pay a high expected return?

Re-write asset pricing equation using

$$Cov(x, y) = E(xy) - E(x)E(y)$$

as

$$1 = E\{MRS\}E\{R\} + Cov(MRS,R)$$
 (12)

$$E(R) = \frac{1 - Cov(MRS, R)}{E(MRS)}$$
 (13)

# When do assets pay high returns?

$$\mathbb{E}(R) = \frac{1 - Cov(MRS, R)}{\mathbb{E}(MRS)}$$
 (14)

- ► Take a "safe" asset with fixed *R*.
  - ightharpoonup Cov(MRS,R)=0
  - $ightharpoonup \mathbb{E}(R) = 1/\mathbb{E}(MRS).$
- If Cov(MRS,R) < 0: the asset pays higher return than the safe asset</p>
  - a risk premium
- ► If Cov(MRS,R) > 0: the asset pays lower return than the safe asset
  - important point: an asset return can have lots of volatility, but pay a lower return than a t-bill
  - examples?

# When do assets pay high returns?

High returns require low / negative Cov(MRS,R).

Example: log utility

- u'(c) = 1/c
- $MRS = \beta u'(c_{t+1})/u'(c_t) = \beta c_t/c_{t+1}$ .

High MRS means low consumption growth.

### Key implication

Assets are risky if their returns are positively correlated with consumption growth.

Then they have high expected returns.

Note: Uncertainty about R by itself is not priced.

Only the part that is correlated with consumption growth is priced.

### Intuition

- ▶ Imagine there are good times (high c) and bad times (low c).
- ► There are 2 assets: A pays dividends in good times, B pays in bad times.
- ▶ The value of the dividend is u'(c).
- Assets that pay in good times are not valuable: u'(c) is low.
- Assets that pay in bad times provide insurance they are valuable (have low expected returns).

### Risk (premia)

► The "risk free" assets has expected return

$$E(R_f) = \frac{1}{E(MRS)} \tag{15}$$

► A "risky" asset has expected return

$$E(R) = \frac{1 - Cov(MRS, R)}{E(MRS)} \tag{16}$$

The risk premium is

$$E(R) - E(R_f) = -\frac{Cov(MRS, R)}{E(MRS)}$$
(17)

- This defines what risk means: covariance with consumption growth.
- Note that risk can be **negative** (insurance).

# 4. The Equity Premium Puzzle

# The Equity Premium Puzzle

- ▶ Mehra and Prescott (1985): Asset return data pose a puzzle for the theory.
- ► The equity premium is "high" (6-7% p.a.)
- ▶ The cov of c growth and  $R_s$  is low.
  - ▶ The reason: Consumption is very smooth.

# The Equity Premium Puzzle

TABLE 1 SUMMARY STATISTICS UNITED STATES ANNUAL DATA, 1889–1978

		Sample Means				
$\mathbf{R}_t^s$		$\tilde{0.070}$				
$\mathbf{R}_t^b$		0.010				
$C_t/C_{t-1}$		0.018				
	Sample Variance-Covariance					
	$\mathbf{R}_t^s$	$\mathbf{R}_t^b$	$C_t/C_{t-1}$			
$\mathbf{R}_t^s$	0.0274	0.00104	0.00219			
$\mathbf{R}_t^b$	0.00104	0.00308	-0.000193			
$C_t/C_{t-1}$	0.00219	-0.000193	0.00127			

# The Equity Premium Puzzle

A back-of-the envelope calculation with CRRA utility:

$$EP = -\frac{Cov\left(\beta \left[c_{t+1}/c_{t}\right]^{-\sigma}, R_{s}\right)}{E\left\{\beta \left[c_{t+1}/c_{t}\right]^{-\sigma}\right\}}$$
(18)

Take log utility:  $\sigma = 1$ .

- ►  $Cov(MRS, R_s) \simeq -0.0022$ .
- $ightharpoonup E(MRS) \simeq 1.$
- $\triangleright$  EP  $\simeq 0.2\%$ .
- ► Replicating the observed equity premium requires very high risk aversion ( $\sigma = 40$ ).

### How severe is the puzzle?

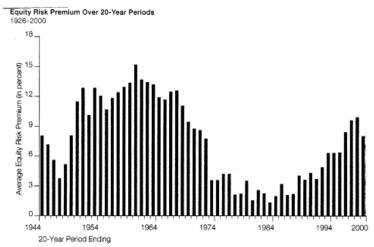
### Investors forego very large returns.

Table 3  Terminal value of \$1 invested in Stocks and Bonds						
Investment Period	Stocks		T-bills			
	Real	Nominal	Real	Nominal		
1802-1997	\$558,945	\$7,470,000	\$276	\$3,679		
1926-2000	\$266.47	\$2,586.52	\$1.71	\$16.56		

Source: Mehra and Prescott (2003)

# Long holding periods

Over 20 year holding periods: stocks dominate bonds.



Source: Mehra and Prescott (2003)

# Why do we care?

- ▶ The EP puzzle shows that we do not understand
  - 1. what households view as "risky"
  - 2. why households place a high value on smooth consumption
- This has implications for:
  - 1. The welfare costs of business cycles
    - ► They are very low in standard models.
  - 2. Stock price volatility.
    - Standard models fail to explain it (see below).

### How to resolve the puzzle

### Proposed explanations include:

- 1. Habit formation:  $u(c_t, c_{t-1}) = \frac{[c_t \gamma c_{t-1}]^{1-\sigma}}{1-\sigma}$ .
  - ▶ Implies high risk aversion when  $c_t$  is close to  $c_{t-1}$ .
- 2. Heterogeneous agents
  - Implicit in the standard model: all idiosyncratic risk is perfectly insured.
- 3. Borrowing constraints
  - ▶ The young should hold stocks (long horizon), but cannot.
  - ▶ The old receive mostly capital income and find stocks risky.
- 4. Taxes / regulations (McGrattan and Prescott, 2000)
  - ► The runup in stock prices since the 1960s stems from lower dividend taxes & laws permitting institutional investors to hold equity.

### 4.1. Beta

Now we derive the famous "beta" measure of risk.

Suppose asset m (the market) is perfectly correlated with marginal utility:

$$u'(c_{t+1}) = -\gamma R_{m,t+1}$$
 (19)

The market's expected return is

$$E R_m - R = -\frac{Cov(MRS, R_m)}{E(MRS)}$$
 (20)

### Beta

Now we relate the covariance term to marginal utility:

$$Cov(MRS, R_m) = Cov\left(\frac{\beta u'(c_{t+1})}{u'(c_t)}, R_{m,t+1}\right) = \beta \frac{Cov(u'(c_{t+1}), R_{m,t+1})}{u'(c_t)}$$

$$E(MRS) = \beta \frac{E(u'(c_{t+1}))}{u'(c_t)}$$

Therefore:

$$E(R_m) - R = -\frac{Cov(u'(c_{t+1}), R_{m,t+1})}{E \ u'(c_{t+1})} = \frac{\gamma \ Var(R_{m,t+1})}{E \ u'(c_{t+1})}$$

### Beta

For any asset *i*:

$$E R_{i} - R = -\frac{Cov(u'(c_{t+1}), R_{i})}{E u'(c_{t+1})} = \frac{\gamma Cov(R_{m}, R_{i})}{E u'(c_{t+1})}$$

Take the ratio for assets i and m:

$$\beta_i = \frac{\mathbb{E}R_i - R}{\mathbb{E}R_m - R} = \frac{Cov(R_m, R_i)}{Var(R_m)}$$
 (21)

Note:  $\beta_i$  is the coefficient of regressing  $R_i$  on  $R_m$  using OLS.

This is the famous **CAPM** asset pricing equation.

#### Beta

- The risk premium for asset *i* depends on:
  - it's **beta** (essentially the correlation with the market)
  - ▶ the market price of risk:  $E R_m R$ .
- A stock's beta can be estimated from data on past returns of the stock  $(R_i)$  and the market (using a broad stock index).
- Betas are used to
  - Measure the risk of an asset.
  - ► Calculate the required rate of return for investment projects.
  - Evaluation of mutual fund managers.

#### Securities market line

#### CAPM prediction:

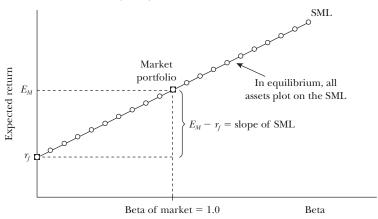
$$\mathbb{E}R_i = (1 - \beta_i)R + \beta_i \mathbb{E}R_m$$

$$= R + \beta_i \mathbb{E}\{R_m - R\}$$
(22)

If we plot expected returns against  $\beta$ s, we should get a straight line. This is called the securities market line (SML)

### Securities market line

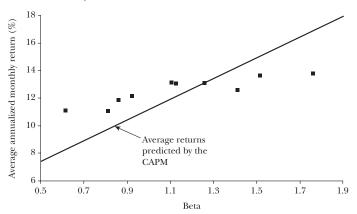
The Securities Market Line (SML)



Source: Perold (2004)

#### Securities market line: Evidence

Average Annualized Monthly Return versus Beta for Value Weight Portfolios Formed on Prior Beta, 1928–2003



Source: Fama (2004)

### **Implications**

Stocks with higher  $\beta$ s have higher expected returns, but the relationship is flatter than predicted.

Again: we don't understand how investors value / measure risk.

a fundamental problem.

Oddly,  $\beta$  remains popular, even though it does not work in the data.

5. Solving for the Asset Price

We show that the asset price equals the present discounted value of dividends

$$p_t = \mathbb{E}_t \sum_{j=1}^{\infty} d_{t+j} MRS(t, t+j)$$
 (24)

The discount factor is the MRS, called the **stochastic discount** factor.

Start from the Euler equation:

$$u'(c_t) = \beta E_t \left\{ u'(c_{t+1}) \frac{p_{t+1} + d_{t+1}}{p_t} \right\}$$
 (25)

Solve for the price:

$$p_{t} = E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} (p_{t+1} + d_{t+1}) \right\}$$
 (26)

Replace  $p_{t+1}$  with (26) shifted to t+1:

$$p_{t} = E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} d_{t+1} \right\} + E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} E_{t+1} \left[ \frac{\beta u'(c_{t+2})}{u'(c_{t+1})} \right] (p_{t+2} + d_{t+2}) \right\}$$
(27)

The law of iterated expectations:

$$E_t\{E_{t+1}(x)\} = E_t(x)$$
 (28)

Eliminate the  $E_{t+1}$ :

$$p_{t} = E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} d_{t+1} \right\} + E_{t} \left\{ \frac{\beta^{2} u'(c_{t+2})}{u'(c_{t})} (p_{t+2} + d_{t+2}) \right\}$$
(29)

Iterate forward for *T* periods:

$$p_{t} = E_{t} \left\{ \sum_{j=1}^{T} \frac{\beta^{j} u'(c_{t+j})}{u'(c_{t})} d_{t+j} \right\}$$

$$+ E_{t} \left\{ \frac{\beta^{T} u'(c_{t+T})}{u'(c_{t})} p_{t+T} \right\}$$
(30)

Impose that the last term vanishes in the limit:

$$p_{t} = E_{t} \left\{ \sum_{j=1}^{\infty} \frac{\beta^{j} u'(c_{t+j})}{u'(c_{t})} d_{t+j} \right\}$$
 (32)

- There is no good reason for this assumption!
- We will see later: other prices solve the asset pricing equation (bubbles)

The asset price equals the discounted present value of dividends.

The stochastic **discount factor** is the marginal rate of substitution.

## Example: Log Utility

In the Lucas model, assume:  $u(c) = \ln(c)$ . K = 1. In equilibrium:  $c_t = d_t$ .

$$MRS_{t+1} = \frac{\beta \ u'(c_{t+1})}{u'(c_t)} = \frac{\beta \ d_t}{d_{t+1}}.$$

The asset pricing equation becomes

$$p_{t} = E_{t} \left\{ \sum_{j=1}^{\infty} \frac{\beta^{j} d_{t}}{d_{t+j}} d_{t+j} \right\}$$
$$= d_{t} \frac{\beta}{1-\beta}$$

### Example: Periodic dividends

In the Lucas model, assume:

- $Utility is <math>u(c) = c^{1-\sigma}/(1-\sigma).$
- $ightharpoonup d_t$  alternates between  $d^H$  and  $d^L$ .

Asset pricing equation:

$$p_{t} = \sum_{t} \beta^{j} (d_{t}/d_{t+j})^{\sigma} d_{t+j}$$

$$= d_{t}^{\sigma} \sum_{t} \beta^{j} d_{t+j}^{1-\sigma}$$
(33)

On good days,  $p_t$  is pulled up by low u'(c'), but is pushed down by low  $d_{t+1}$ .

### 5.2. The Excess Volatility Puzzle

Consider a stock with dividend process  $d_t$ . Its price is given by

$$p_{t} = E_{t} \left\{ \sum_{j=1}^{\infty} \frac{\beta^{j} u'(c_{t+j})}{u'(c_{t})} d_{t+j} \right\}$$
 (34)

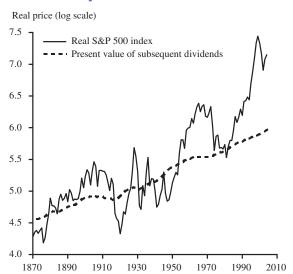
In the data:

- Dividends are very smooth (a goal of company policy).
- Stock prices are much more volatile than dividends.

But in the theory: stock prices should be the **average** of future dividends and thus **smoother** than dividends.

This is the flip-side of the Equity Premium Puzzle. See Shiller (1981)

## **Excess Volatility**



Source: FRSBSF Economic Letter Nov 2007

### 5.3. Bubbles

- Recall how the asset pricing formula is derived:
- We iterate forward on the asset pricing Euler equation

$$p_{t} = E_{t} \left\{ \frac{\beta u'(c_{t+1})}{u'(c_{t})} (p_{t+1} + d_{t+1}) \right\}$$
(35)

- We assume that the  $p_{t+1}$  term vanishes in the limit.
- What if it does not vanish?
- ► Then **any** (current) **asset price** can satisfy the asset pricing equation.
- The deviation between  $p_t$  and the **fundamental price** from (35) is called a **bubble**.
- It is purely a self-fulfilling expectation.

## Bubbles: Example

- Consider an asset that pays no dividends.
- Its fundamental price is 0.
- Assume that the MRS is constant at  $\frac{\beta \ u'(c_{t+1})}{u'(c_1)} = 1$ .
- ▶ The the asset pricing equation is

$$p_t = E_t p_{t+1} \tag{36}$$

- One price process that satisfies this: *p* doubles with probability 1/2 and drops to 0 otherwise.
- ▶ This satisfies (36) for any  $p_t$ .
- Bubbles are a possible explanation for asset price volatility.
- Note that the bubble does not offer any excess return opportunities.

# Reading

- ► Romer (2011), ch. 7.5
- Ljungqvist and Sargent (2004), ch. 7.
- ➤ On the equity premium puzzle: Mehra and Prescott (1985, 2003)

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