

# Aggregation

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## Notes on Aggregation

We have assumed a representative household.

How restrictive is this assumption?

If households are not identical, do they "aggregate" into a representative household?

Recall the Perpetual Youth model:

there was a representative household, but the Euler equation was different from that of an individual.

Example with Heterogeneity

## Example with Heterogeneity

- ▶ Consider a Cass-Koopmans model with two types of households,  $i = 1, 2$ .
- ▶ Demographics:
  - ▶ The population of each type is constant ( $N^i$ ).
- ▶ Preferences are identical:  $\int_0^\infty e^{-\rho t} \frac{c^{1-\sigma} - 1}{1-\sigma} dt$ .
- ▶ Endowments:
  - ▶ Each household starts with capital  $k_0^i$ .
  - ▶ Each has one unit of type  $i$  time at any moment.

## Example with Heterogeneity

- ▶ Technology:

$$\begin{aligned} Y_t &= K_t^\theta [(L_t^1)^{1-\theta} + (L_t^2)^{1-\theta}] \\ &= \dot{K}_t + \delta K_t + C_t. \end{aligned}$$

- ▶ Note: Each household supplies a different type of labor.

# Household

- ▶ The household problem is entirely standard.
- ▶ Solution is  $k_t^i$  and  $c_t^i$  which satisfy Euler equation

$$g(c_t^i) = (r - \rho) / \sigma \quad (1)$$

and budget constraint:

$$\dot{k}^i = rk^i + w^i - c^i \quad (2)$$

- ▶ Boundary conditions:  $k_0^i$  given and TVC.

# Firm

- ▶ Factor prices equal marginal products.
- ▶  $q = F_k$  and  $w^i = F_{L^i}$ .

# Equilibrium

A CE consists of functions of time  $c^i, k^i, w^i, r, q, K, L^i$  that satisfy

- ▶ 2x2 household conditions
- ▶ 3 firm first order conditions
- ▶ Factor market clearing:  $K = \sum k^i L^i$  and  $L^i = N^i$
- ▶ Goods market clearing:  $F(K, L^1, L^2) - \delta K = \dot{K} + \sum L^i c^i$
- ▶ Identity:  $r = q - \delta$



## Representative Household

- ▶ We now show that the entire economy behaves as if a representative household chose consumption.
- ▶ From lifetime budget constraint:  
present value of consumption = present value of income +  
initial assets

$$c_0^i \Pi_0 = k_0^i + PV_0(w^i)$$

where

$$\Pi_0 = \int_0^{\infty} \exp\left(\int_0^t [g(c_\tau) - r_\tau] d\tau\right)$$

# Representative Household

- ▶ Aggregate consumption

$$C_0 = \sum_i L_i c_0^i = \sum_i L_i (k_0^i + PV_0 (w^i)) / \Pi_0 \quad (3)$$

$$= K_0 / \Pi_0 + PV_0 \left( \sum_i w^i L_i \right) / \Pi_0 \quad (4)$$

- ▶ The level is what a household who owns all capital and labor would choose.

## Representative Household

The growth rate of aggregate consumption obeys the individual Euler equation:

$$g(C_t) = \frac{\sum_i L_i \dot{c}_t^i}{\sum_i L_i c_t^i} = \sum_i \frac{L_i c_t^i}{\sum_i L_i c_t^i} g(c_t^i) = g(c_t^i) \quad (5)$$

Why is this true?

Because the marginal propensity to consume out of capital / labor income is the same for all households.

This would fail if utility were not iso-elastic.

Then  $g(c_t^i) = (r_t - \rho) / \sigma(c_t^i)$  is not independent of the level of  $c_t^i$

# Steady State

The same results are easier to see in steady state.

A steady state is: the same objects (but as scalars):

$c^i, k^i, w^i, r, q, K, L^i$ .

These satisfy, in **sequential** order:

- ▶ Labor inputs are exogenous.
- ▶  $F_K = \rho + \delta$  determines  $K$ .
- ▶  $r = \rho$ .
- ▶  $w^i = (1 - \theta)(K/L^i)^\theta$  determines  $w^i$ .

## Steady State

We then have an additional 3 equations:

1. capital market clearing:

$$K = \sum k^i L^i \quad (6)$$

2. household budget constraints with  $\dot{k}^i = 0$ :

$$c^i = \rho k^i + w^i \quad (7)$$

The 3 equations are supposed to determine 4 variables:  $c^i, k^i$ .

# Steady State

- ▶ The steady state is not unique.
- ▶ Any  $k^i$  that sum to  $K$  are a steady state.
- ▶ For any  $k^i$  pair we pick, the budget constraints tell us the corresponding steady state consumption levels.

## Why is the steady state not unique?

- ▶ Both households have the same marginal propensity to consume:  $\rho$ .
- ▶ Redistribute a bit of  $k^1$  to  $k^2$ . Aggregate  $C$  is unchanged. All markets clear.
- ▶ Effectively, the households behave as if they were one - a **representative household**.
- ▶ This is **good**: when it works, we don't have to explicitly model heterogeneous households.

# The Representative Household



# The representative household

How hard is it to get a representative household?

One perspective:

*Any aggregate demand curve is consistent with optimal behavior by a set of households.*

## Theorem

*(Debreu-Mantel-Sonnenschein) Let  $\varepsilon > 0$  be a scalar and  $N < \infty$  be a positive integer. Consider a set of prices*

*$P_\varepsilon = \{p \in \mathbb{R}_+^N : p_j/p_{j'} \geq \varepsilon \forall j, j'\}$  and any continuous function  $x : P_\varepsilon \rightarrow \mathbb{R}_+^N$  that satisfies Walras' Law and is homogeneous of degree 0. Then there exists an exchange economy with  $N$  commodities and  $H < \infty$  households, where the aggregate demand is given by  $x(p)$  over the set  $P_\varepsilon$ .*

## Why is aggregation so hard?

- ▶ The problem is income effects.
- ▶ Changing prices effectively redistributes income across households.
- ▶ If the income elasticities of various goods are very different, demand curves could be upward sloping over some intervals.
- ▶ But there is hope if income effects are not too strong.

# Gorman aggregation

## Theorem

*(Gorman aggregation) Consider an economy with a finite number  $N$  of commodities and a set  $H$  of households. Suppose that the preferences of household  $i \in H$  can be represented by an indirect utility function of the form*

$$v^i(p, y^i) = a^i(p) + b(p)y^i$$

*then these preferences can be represented by those of a representative household with indirect utility*

$$v(p, y) = \int a^i(p) di + b(p)y$$

*where  $y$  is aggregate income.*

# Gorman aggregation

- ▶ Key feature of Gorman preferences:
  - ▶ All households have the same constant propensity to consume out of income.
- ▶ This is why redistributing income does not change consumption.
- ▶ Then aggregate income is sufficient to figure out demand.

## CES Preferences

- ▶ The growth model has CES preferences:

$$\sum_{t=0}^{\infty} \beta^t \frac{c_t^{1-\sigma} - 1}{1-\sigma}$$

- ▶ CES preferences are consistent with balanced growth.
- ▶ This is because the marginal propensity to consume is constant on the balanced growth path.
- ▶ This is why redistribution does not change aggregate consumption.

# Implications

Exact aggregation is rare.

How worried should we be?

One faction of economists views representative agent models as toy models.

Another faction is more pragmatic:

- ▶ start with a simple model
- ▶ check whether heterogeneity makes a quantitatively significant difference

## Application: Labor Supply Elasticity

## Application: Labor supply elasticity

How responsive are hours worked to wages?

Micro literature:

- ▶ weak correlation of hours and wages in panel data
- ▶ labor supply elasticities are near 0

Macro literature:

- ▶ over the business cycle, small wage fluctuations lead to large movements in hours
- ▶ labor supply elasticity must be large

How to reconcile?



# Model

Household maximizes

$$\sum_{a=1}^T \beta^a \left[ \frac{c^{1-1/\eta}}{1-1/\eta} - \alpha \frac{h^{1+1/\gamma}}{1+1/\gamma} \right] \quad (8)$$

Present value budget constraint

$$\sum_{a=1}^T \beta^a c_a = \sum_{a=1}^T \beta^a (1 - \tau) e_a h_a w + z \quad (9)$$

Assumptions:

- ▶ interest rate = discount rate
- ▶  $z$ : lump sum transfer that rebates labor income tax revenue
- ▶  $e_a$ : productivity

## How could one estimate the labor supply elasticity?

First order conditions:

$$U_c = c_a^{-1/\eta} = \lambda \quad (10)$$

$$-U_h = \alpha h_a^{1/\gamma} = (1 - \tau) \lambda e_a w \quad (11)$$

where  $\lambda$  is the marginal utility of wealth (Lagrange multiplier).

Estimation equation:

$$\ln h_a = b(\lambda) + \gamma \ln e_a \quad (12)$$

where

- ▶  $b(\lambda)$  depends on parameters and  $\lambda$
- ▶ in the regression,  $e_a$  can be replaced by the observed wage per hour

## Micro elasticities

Equations of the form

$$\Delta \ln h_{it} = \gamma \Delta \ln (w_{it} (1 - \tau_{it})) + X_{it} \beta + \varepsilon_{it} \quad (13)$$

have been estimated many times in the micro literature.

Consensus result: the labor supply elasticity ( $\gamma$ ) is near 0.

MaCurdy (1983): a 10% permanent wage change implies a 0.8% change in hours.

## Take-away messages

1. The labor supply elasticity is a preference parameter.
2. If preferences are age invariant, the labor supply elasticity is the same for all ages.
3. Then the aggregate labor supply elasticity is the same as the individual one.
4. The labor supply elasticity is small.

## Aggregation

Now consider the same model with a nonconvexity in the mapping of hours to efficiency

- ▶ the idea: there is a fixed cost of working
- ▶ accounts for the fact that many work full time

Earnings are now

$$(1 - \tau) w e_a (h - \bar{h}) \quad (14)$$

Implication: there is an **extensive margin**

- ▶ workers who would choose low hours in the standard model now choose 0 hours.

Fact: most empirical variation in hours happens along the extensive margin

## Macro results

Rogerson and Wallenius (2009) calibrate such a model

Results:

1. The estimated micro labor supply elasticity is only about half the size of  $\gamma$
2. The aggregate labor supply elasticity is large: a 20% increase in the tax implies a 75% decrease in labor supply

Intuition:

- ▶ small elasticity at the intensive margin (estimated by micro elasticities),
- ▶ but large elasticity at the extensive margin.
- ▶ also large changes in retirement ages

## Reading

- ▶ Acemoglu (2009), ch. 5.
- ▶ The labor supply elasticity material is based on Keane and Rogerson (2012)

## References I

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